

**Casino Arizona**  
**Scottsdale, AZ**  
**Job Description**

**Job Title:** Casino Sales Representative

**Department:** Resort Sales

**Reports To:** Director of Sales

**Salary:** \$36K to \$45K

**Summary**

Proactively identifies and solicits local, regional, and individual business for the Casino. Focus would be on the corporate, convention, regional and tourism travel markets Market would consist of the entire Phoenix Metropolitan Area. Any group business uncovered would be referred to the Group Sales manager.

**Supervisory Responsibilities**

This job has no supervisory responsibilities.

**Education and/or Experience**

High school diploma or general education degree (GED); college degree in Marketing, Sales, Media or other related field preferred; 4 years outside sales experience, casino and/or hospitality sales experience preferred; and/or equivalent combination of education and experience.

**Computer Skills:**

To perform this job successfully, an individual should have excellent PC skills and be proficient using Microsoft Office software. Must have working knowledge of Delphi System.

**Other Qualifications**

Must possess proven customer service skills. Must be able to get along with co-workers and work as a team player. Must present a well-groomed appearance. Must be willing to work a flexible schedule including weekends, evenings and holidays.

**Language Skills**

Must be able to read, write, speak and understand English.

**Physical Demands**

While performing the duties of this Job, the employee is regularly required to stand for prolonged periods of time; walk; use hands and fingers to handle, or feel; reach with hands and arms; stoop, kneel, crouch, or crawl and talk or hear. The employee must regularly lift and /or move up to 25 pounds. Specific vision abilities required by this job include close vision, distance vision, color vision, peripheral vision, depth perception and ability to adjust focus.

**Work Environment**

The work environment characteristics described here are representative of those an employee encounters while performing the essential functions of this job.

While performing the duties of this Job, the employee is regularly exposed to secondary smoke and outside weather conditions. The noise level in the work environment is usually moderate to loud.